

Message Text

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15

ORIGIN EB-11

INFO OCT-01 EUR-25 ADP-00 CAB-09 CIAE-00 COME-00 DODE-00

INR-10 NSAE-00 RSC-01 FAA-00 L-03 /060 R

DRAFTED BY EB/OA/AVP:WPCLAPPIN/CAB:BUTLER:JO

7/24/73 EXT. 20827

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EUR/WE - MR. JOHNSON (INFO)

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R 252157Z JUL 73

FM SECSTATE WASHDC

TO AMEMBASSY ROME

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E.O. 11652: N/A

TAGS: ETRN, IT

SUBJECT: CIVAIR - SEABOARD'S PROPOSED NEW CARGO RATES

REF : ROME 6924

1. RE REFTEL, EMBASSY REQUESTED TO PROVIDE FOLLOWING
US VIEWS TO APPROPRIATE GOI OFFICIALS:

A) US IS AMENABLE TO CIVILAVIA DESIRE TO AWAIT OUTCOME
OF GENEVA IATA CONFERENCE ON ASSUMPTION ITS MESSAGE TO
EMBASSY AND SEABOARD REPRESENTS A DEFERRAL OF ACTION AND
NOT A DISAPPROVAL OF THE SEABOARD TARIFF WHICH DID NOT
PROVIDE FOR A SPECIFIED EFFECTIVE DATE.

B) IF MESSAGE WERE INTENDED TO BE A DISAPPROVAL IT
WOULD BE INCONSISTENT WITH ARTICLE 10 OF US-ITALY AIR
TRANSPORT AGREEMENT WHICH PROVIDES FOR NOTICE OF DISSATIS-
FACTION AND POSSIBILITY OF CONSULTATION BEFORE DISAPPROVAL
ACTION. (FYI: EUROPEAN CIVIL AVIATION CONFERENCE (ECAC)
RESOLUTION AT STRASBOURG, WHICH GOI CO-SPONSORED, TOOK
U.S. TO TASK BECAUSE WE DID NOT HAVE PRIOR CONSULTATIONS
WITH EUROPEANS IN RESPECT TO APPLICATION PRICE FREEZE TO
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NORTH ATLANTIC FARES AND RATES. END FYI)

C) U.S. CAB HAS APPROVED HIGH-WEIGHT-BREAK RATES FOR THE NORTH ATLANTIC ON THE GROUNDS THE PROPOSED RATES OFFER POTENTIAL BENEFITS TO CARRIERS AND SHIPPERS ALIKE AND DO NOT APPEAR TO OFFER A SERIOUS POTENTIAL FOR REVENUE DILUTION. WE CONTINUE TO SUPPORT THE CONCEPT OF HIGH-WEIGHT-BREAKS IN TRANSATLANTIC AIR CARGO. THERE APPEARS TO BE A FAIRLY SUBSTANTIAL VOLUME OF LARGE SHIPMENTS NOW MOVING ON CHARTERS, DUE TO THE AVAILABILITY OF LOW CHARTER RATES, WHICH COULD BE ATTRACTED TO SCHEDULED SERVICE BY APPROPRIATE RATES. AS HIGH-WEIGHT-BREAK RATES HAVE BEEN IMPLEMENTED BETWEEN THE UNITED STATES AND FRANCE/GERMANY/NETHERLANDS/BELGIUM, WE BELIEVE THE IMPLEMENTATION OF A SIMILAR STRUCTURE OF RATES FOR ITALY WOULD HELP PREVENT UNDUE DIVERSION OF U.S.-ITALY TRAFFIC TO OTHER COUNTRIES.

2. FYI: CAB WAS INFORMED BY TWA THAT GOI REPS INFORMALLY REQUESTED TWA TO FILE 10,000 AND 15,000 KILO WEIGHT-BREAK RATES. SEEMS ALITALIA DESIRES SUCH RATES AND MAY NOT BE ABLE TO SECURE THEM THROUGH IATA. POSSIBILITY EXISTS THAT CIVILAVIA MAY WISH TO USE SEABOARD INITIATIVE ON THESE RATES TO ACHIEVE ALITALIA'S ASPIRATIONS BUT WANTS TIMING TO FOLLOW IATA DELIBERATIONS. END FYI. ROGERS

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